

Key data for the business year 2016
– preliminary, rounded figures



Currency figures in billions of euros (rounded)	2016	2015	Year-on-year change
Total sales revenue	73.1	70.6	nominal: 3.5% exchange rate-adjusted: 5.4%
Sales revenue of the business sectors			
Mobility Solutions	44.0	41.7	nominal: 5.5% exchange rate-adjusted: 7%
Industrial Technology	6.3	6.6	nominal: – 5.1% exchange rate-adjusted: – 4.5%
Consumer Goods (including other activities)	17.7	17.1	nominal: 2.8% exchange rate-adjusted: 6.2%
Energy and Building Technology	5.2	5.1	nominal: 0.8% exchange rate-adjusted: 3.2%
Sales revenue in the major regions			
Europe	38.6	37.3	nominal: 3.4% exchange rate-adjusted: 4.8%
- of which Germany	14.5	14.2	nominal: 2.3%
North America (including Mexico)	12.4	12.7	nominal: – 2% exchange rate-adjusted – 1.8%
South America	1.3	1.4	nominal: – 5.7% exchange rate-adjusted: 2.1%
Asia Pacific (including other regions)	20.8	19.2	nominal: 8.1% exchange rate-adjusted: 12.0%
Research and development cost	6.6	6.4	3.3%
EBIT from operations (adjusted for one-off effects) as a percentage of sales revenue	4.3 5.8	4.6 6.5	
Associates	December 31, 2016		Year-on-year change
Bosch Group	390,000		15,000
Europe	237,000		7,300
- of which Germany	134,000		2,100
Americas	43,000		1,600
Asia Pacific (including other regions)	110,000		5,700
Associates in research and development	December 31, 2016		Year-on-year change
Bosch Group	59,000		3,700
Europe	34,000		2,100
- of which Germany	26,000		1,400
Americas	3,000		300
Asia Pacific (including other regions)	22,000		1,300

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