

Bosch key data for the business year 2020

| Figures in billions of euros | 2020 | 2019 | Year-on-year change nominal (exchange rate- adjusted) | |
|---|-------------------|-------------------|---|-----------|
| Total sales revenue ¹ | 71.5 | 76.4 | -6.4 % | (-4.3 %) |
| – percentage generated outside Germany | 79 | 80 | | |
| Sales revenue of business sectors ¹ | | | | |
| Mobility Solutions | 42.1 | 46.8 | -10.0 % | (-8.2 %) |
| Industrial Technology | 5.1 | 6.2 | -17.0 % | (-15.0 %) |
| Consumer Goods | 18.7 | 17.8 | 5.1 % | (8.4 %) |
| Energy and Building Technology | 5.5 | 5.6 | -2.7 % | (-0.8 %) |
| Sales revenue in major regions ¹ | | | | |
| Europe | 38.0 | 40.0 | -5.1 % | (-3.7 %) |
| – of which Germany | 14.8 | 15.3 | -3.5 % | |
| North America (including Mexico) | 10.7 | 12.7 | -15.5 % | -12.8 % |
| South America | 1.1 | 1.4 | -22.3% | (-0.2%) |
| Asia Pacific (including other regions) | 21.7 | 22.3 | -2.6 % | (-0.7 %) |
| EBIT from operations ² as a percentage of sales revenue | 2.0 2.8 | 3.3 4.2 | | -1.3 - |
| Research and development cost as a percentage of sales revenue | 5.9 8.2 | 6.1 7.8 | | -0.2 - |
| Capital expenditure as a percentage of sales revenue | 3.3 4.6 | 5.0 6.4 | | -1.7 |
| Depreciation of property, plant, and equipment | 3.3 | 3.4 | | -0.1 |
| Equity | 40.2 | 41.1 | | -0.9 |
| Equity ratio (%) | 44 | 47 | | - |

| Figures in millions of euros | 2020 | 2019 | Year-on-year change |
|-------------------------------|------|------|---------------------|
| Dividend of Robert Bosch GmbH | 67 | 119 | -52 |

 ¹ 2019 adjusted for the effect of the divestment of the packaging machinery business.
² Adjusted for the effects of purchase-price allocations for Automotive Steering and BSH Hausgeräte.

| Headcount (Dec. 31, 2020) | 2020 | 2019 | Year-on-year change |
|---|---------|---------|---------------------|
| Bosch Group | 395,034 | 398,150 | -3,116 |
| Europe | 243,124 | 242,506 | 618 |
| - of which Germany | 131,827 | 132,661 | -834 |
| Americas | 44,675 | 43,927 | 748 |
| Asia Pacific (including other regions) | 107,235 | 111,717 | -4,482 |
| Associates in research and development (Dec. 31, 2020) | 2020 | 2019 | Year-on-year change |
| Bosch Group | 73,172 | 72,617 | 555 |
| Europe | 41,713 | 41,639 | 74 |
| – of which Germany | 31,017 | 31,339 | -322 |
| Americas | 3,364 | 3,242 | 122 |
| Asia Pacific (including other regions) | 28,095 | 27,736 | 359 |