

Bosch key data for the
business year 2016



Figures in billions of euros	2016	2015	Change from previous year nominal (adjusted for exchange-rate effects)
Total sales revenue	73.1	70.6	3.6% (5.5%)
Percentage share of sales revenue generated outside Germany	80	80	
Sales revenue of the business sectors			
Mobility Solutions	43.9	41.7	5.5% (6.9%)
Industrial Technology	6.3	6.6	-5.2% (-4.2%)
Consumer Goods	17.6	17.1	2.6% (5.7%)
Energy and Building Technology	5.2	5.1	1.7% (4.5%)
Sales revenue in the major regions			
Europe	38.6	37.3	3.4% (4.8%)
- of which Germany	14.5	14.2	2.6%
North America (including Mexico)	12.3	12.7	-2.2% (-1.8%)
South America	1.4	1.4	-5.0% (2.4%)
Asia Pacific (including other regions)	20.8	19.2	8.3% (11.8%)
EBIT (earnings before interest and taxes) as a percentage of sales revenue	3.3 4.6	4.6 6.5	-1.3
EBIT from operations as a percentage of sales revenue	4.3 5.8	4.6 6.5	-0.3
Research and development cost as a percentage of sales revenue	7.0 9.5	6.4 9.0	0.6
Capital expenditure as a percentage of sales revenue	4.3 5.8	4.1 5.7	0.2
Depreciation of property, plant, and equipment	3.0	2.8	0.2
Equity	36.1	34.4	1.7
Equity ratio	44	45	
Figures in millions of euros	2016	2015	Change from previous year
Unappropriated earnings (dividend of Robert Bosch GmbH)	138	142	-4

Associates As per December 31, 2016	2016	2015	Change from previous year
Bosch Group	389,281	374,778	14,503
Europe	236,654	229,599	7,055
- of which Germany	133,974	131,994	1,980
Americas	42,627	41,037	1,590
Asia Pacific (including others)	110,000	104,142	5,858
Associates in research and development As per: December 31, 2016	2016	2015	Change from previous year
Bosch Group	58,719	55,773	2,946
Europe	34,887	32,143	2,744
- of which Germany	26,761	24,906	1,855
Americas	3,163	2,866	297
Asia Pacific (including others)	20,669	20,764	-95

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